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Maritime Construction Services BV
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22 February 2019

Secretary General's office
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Dear Svetlana Koycheva

I am pleased to inform you that your application for membership has been finalized and I extend to you a very warm and sincere welcome to our association. I hope you will take full advantage of your membership privileges and that the value of your membership will fully meet your expectations.

BIMCO's website (www.bimco.org) with more than 175,000 pages of information and shipping related data is designed to be your primary source of information. However, if the information you need cannot be found on the website, the Support and Advice office (advice@bimco.org) stands ready to provide expert personal assistance by email or phone.

The BIMCO website can be individually personalized to show your specific areas of interest and can be set up to issue alerts and notifications. Please encourage your staff to set up their own individual web accounts to ensure that they each get the greatest value from the website. If you or any of your staff need assistance or a guided tour in setting up the web accounts, please contact our IT staff at webmanager@bimco.org.

Kindly note that all information you receive from BIMCO is for your own exclusive use and benefit as a BIMCO member and should not be disseminated to non-members, unless used in the context of support of any argumentation you may from time to time present to your contractual partners. I would like to emphasise that a BIMCO membership entitles you to enjoy specific privileges, the value of which – if not reasonably protected by the members – would be unnecessarily eroded.

It is also via the BIMCO website that your company and contact person data is kept updated and we would appreciate it if your company's BIMCO Web Updater will register any changes whenever they occur.

Amongst the many member benefits now available to you, your membership grants you considerable discounts on BIMCO products, such as BIMCO Courses, BIMCO publications, and BIMCO's SmartCon, which enables you to negotiate contracts online from your office, at home or while travelling. For further information, please see the relevant section on the website.

A BIMCO membership is all about knowledge sharing and contributing to the building up of a significant knowledge base for the greater benefit of all members. An objective and constructive dialogue with members is also a prerequisite for BIMCO's ability to express representative views

on topical issues facing the industry. We hope you will use this facility to share your views and opinions with us and thus contribute to a long and mutually beneficial relationship.

Should you have further questions concerning the above, please contact:
membership@bimco.org.

Welcome on board!

Kind regards,
BIMCO

A handwritten signature in blue ink, appearing to read 'M. Lund', with a stylized flourish at the end.

Michael Lund
Deputy Secretary General